CASE STUDY: APTARA

## From Static Content to Digital Documentation: Engaging and Informing Employees

One of the world's largest **oil industry providers of products and services**, this 100-year-old organization has more than 75,000 employees and hundreds of subsidiaries, brands, and divisions worldwide.

## THE CHALLENGE



This multinational corporation produces a huge number of technical training documentation annually—from product manuals and service technician guides to customer service training and employee handbooks.

Determined to cut costs of updating, printing, and distributing training documentation and meet the needs of a digitally savvy workforce, the organization envisioned portable versions of technical training manuals accessible via tablet that support interactive content.

## **APTARA'S SOLUTION**

Aptara architected a digital content production and delivery solution that:

- converted large volumes of print documentation to HTML5—a smart, flexible, and consistent digital format.
- redesigned and developed content that incorporates interactive modules to enhance user engagement and improve learning outcomes.
- designed and built a custom eReader/app delivery platform that:
  - works across platforms, from mobile tablets to desktop computers.
  - contains a 'bookshelf' for housing and organizing all the manuals.
  - enables the search and retrieval of information across the entire library.
  - includes interactive embedded videos, animations, self-assessment quizzes, and real-time feedback.
  - syncs content across multiple devices, online and offline.
  - supports bookmarks, favorites, notes, image and video galleries, and a glossary.
  - employs data encryption and delivery over 'https://' for security.

## THE RESULT

The transition from print to digital gave this company's employees access to essential information whenever and wherever they need it. It has also increased the use and value of its training materials while significantly decreasing costs.



Aptara's eReader delivery platform expanded this customer's use of digital technologies. It provides:

- elimination of printing, shipping, and related labor costs.
- convenient mobile access and BYOD (Bring Your Own Device) capability.
- quick document updates and easy distribution of new document versions.
- easily repurposed content for new products and revenue streams.
- increased content consumption.
- heightened employee engagement and loyalty.
- comprehensive search capabilities via a library-wide search engine.

